



PANGLOSS INTERNATIONAL

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*Guardian Industries is a leading global manufacturer of float glass and fabricated glass products. As one of the most significant names in the industry, Guardian is also a major supplier of complete exterior systems to the automotive industry, and a manufacturer and distributor of building materials.*

*Guardian's float glass factory **in Dudelange** in Luxembourg now has an immediate opening for an (m/f):*

### **Inside Sales Coordinator**

**Fluent in German (ideally mother tongue), English, and French – Dutch is an asset**

Your main responsibility will be to manage and develop relationships with our customers on the German Market. You will be the key contact of our clients from the order to the after sales service, and following up the delivery process. This entails knowledge of our entire range of products, and the ability to answer with the most adapted product to our client needs. The job includes the participation in the implementation of sales strategies aiming to intensify our presence in the market and in improving interior products solutions. Daily interaction with outside sellers and departments such as, Production, Logistics and Finance is required.

#### **Applicants to the position should:**

- Have **4-5 years** successful experience in a similar position in an international environment.
- Have a good educational background, certified by a degree of higher education.
- Be Fluent in **German (ideally mother tongue), English and French**, Dutch is an asset.
- Present a **commercial profile**: be able to follow-up and manage customer relationships. Have the sense of service, assist clients and show the energy to find solutions.
- Be motivated to challenge Internal Products development.
- Show easy commercial contact and excellent communication skills with both clients and working-teams.
- Be proactive, flexible, customer-oriented, stress resistant, creative, self-motivated with an entrepreneurial spirit and result focused.

#### **Successful applicants will be offered:**

- A challenging opportunity to progress within a growing company.
- A pleasant and international working environment, favoring personal initiative.
- Increasing amounts of responsibility, in relation to experience and capability.
- An attractive and competitive salary package, commensurate to achievements.

You should apply for this immediate opening if you are ambitious to compete for a leader's position within a growing organization. Individuals proving initiative will be granted considerable freedom in the execution of their tasks and clear opportunities of access to positions reserved for achievers. If you are keen on taking up the challenge, please send your detailed CV with picture to:

**Claire NOVELLI**  
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