



PANGLOSS INTERNATIONAL

Av. Des Glycines, 3

1030 Schaerbeek

☎ +32 2 245 88 20

☎ +32 2 245 75 39

✉ info@pangloss-international.com

Product Management

RBC Dexia Investor Services offers a complete range of investor services to institutions worldwide. Our unique offshore and onshore solutions, combined with the expertise of our 5,200 professionals in 16 markets, help clients grow their business and sustain enhanced performance through efficiency improvements and robust risk management practices.

Equally owned by RBC and Dexia, the company ranks among the world's top 10 global custodians with USD 2.8 trillion in client assets under administration.

rbcdexia.com

Mission

Main objective is to develop new products and services according to the definition given by Product Management.

In this respect, we aim at remaining one of the leaders in the industry and meeting our clients needs.

The Product Manager may from time to time and on selected projects also act as project manager; alternatively an individual in the organization may be assigned as project manager with whom the Product Manager will work

The Product Manager must provide a status report on all outstanding projects on a bi-monthly basis

Activities

Analysis for new products/ services to develop

The Product Manager will :

- Assist the Product Management in describing the product/ service to be developed
- Describe and develop the functionalities that are required to offer that product/ service
- Do a recap of competencies and operational functionalities that are missing in the organization (gap analysis) and ensure that they will be covered within the development phase
- Give and manage a detailed estimate of developments that are required
- Estimate and manage the timeframe to develop and implement that product/service

- Ensure that the development is made in coordination with all business heads and individuals who have been identified in connection with that project and assign a project manager. On selected projects, the Product Manager may also act as project manager in charge of preparing analyses, developments and the writing of all relevant operational procedures (not necessarily writing procedures, but making sure that an adequate set of procedures is produced before the project goes live).

Commercial presentations and marketing material

- Write/make sure that marketing material be prepared for any new product/service in close cooperation with all individuals involved. Marketing material typically consists of a standard information memorandum, the corresponding powerpoint presentation, a first recommendation for a standard fee schedule to be discussed and validated by the Head of Sales as well the inclusion of a paragraph in the Client Operating Memorandum dealing with that service/product
- From time to time, participate in clients meetings to sell new products/services (typically in the launching phase)
- More generally and subject to specific requests from Sales, participate the sales effort and meet clients/prospects

Status report on outstanding projects

- Report to the Head of Product Development on all outstanding projects and fill out the appropriate status report forms that will be used to monitor the progress towards completion.

Special projects

- Assist senior management/ Executive Committee on selected projects

Competencies

Profil

- Excellent technical knowledge of investment and pension funds, global custody industry in all 3 core functions (custody, fund accounting and transfer agency)
- Understanding of the overall system architecture and interfaces
- General knowledge of legal and fiscal issues when dealing with financial instruments
- Project management skills, tact and diplomacy when dealing both with internal and external clients.

Personal qualities

- Analytical mindset.
- Ability to summarize large amounts of information and to write (English, French).
- Ability to work independently.

Languages



- English & French required plus one additional language, preferably German or Dutch