



PANGLOSS INTERNATIONAL

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Expert/Senior Expert - Product Manager - Securities Lending (female/male)

Field of activity

Based on customer requirements and industry knowledge, the GSF Product Management Section determines the need for new or enhanced GSF services to be offered by Clearstream Banking. Joining the team in charge of the Clearstream Securities Lending and Borrowing Services, you will be involved in all project activities from initiation and conceptualisation through to implementation with a particular focus on marketing and customer communication activities. By bringing Clearstream's product offerings up to the latest customer's needs and requirements, you will support efforts to retain and increase revenues.

Tasks/responsibilities

- Define business requirements directly with Customers and Sales and Relationship Management for new Securities Lending developments
- Work closely with the marketing department in developing enhanced visibility for our product, initiate and improve marketing material and product documentation
- Define and coordinate projects and ensure follow up with the Operations department for service delivery
- Support the Sales & Relationship Management teams, Product Design and Operations
- Interface with internal Legal department for any modifications to legal framework of our services and with Securities Lending market associations and regulators.
- Develop and Manage Clearstream Securities Lending business

Qualifications/required skills

- 5 to 10 years professional experience in securities operations, with knowledge of GSF, securities lending and/or collateral management
- Experience in customer facing activities and ideally in relationship management
- Excellent presentation skills, outstanding oral and written communication skills
- Accomplished project management skills proven in a multicultural/multinational environment
- Good understanding of marketing tools
- Good analytical skills, ability to work independently
- Fluent in both written and spoken English; French will be a strong asset

Location: Luxembourg or London